**

PONNAGANTI RAJSEKHAR

 Email:p.rajsekhar7@gmail.com Cell No: +91 9776253043

OBJECTIVE:

To gain the best in any field through hard work and sincerity to get knowledge through continuous learning process and use it for the productive development on the globe. Looking for opportunity to serve an organization, which will offer me a great career prospects and to prove my skills.

 Professional Experiences

* From July 2014 and still working as a SALES MANAGER in maxlife insurance company in bancassurance channel for AXIS BANK in Jeypore Branch. .
* From June 2013 to July 2014 worked as an ASSOCIATE SALES MANAGER in max life insurance company in bancassurance channel for AXIS BANK in Umerkote branch.
* From June 2011 to June 2013 worked as a RELATIONSHIP ASSOCIATE in Max Life Insurance Company in Banca Assurance Channel for AXIS BANK in Nabaranpur Branch.
* More than 2 years work experience as a cse coex in Sales department in HDFC BANK LTD, Jeypore from Dec. 2008 to May 2011.

JOB RESPONSIBILITIES:

Senior Sales Officer in HDFC BANK LTD, Jeypore

       Dealing with the bank products (Current account, saving accounts, fixed deposits and other cross sales products) of the banking organization. Building teams and providing product knowledge and working according to the KYC norms of the bank and educate to the subordinates and achieving the given targets. Visiting different Companies, Corporate and Govt. Institutions and educating them about different types of products of the bank and closing the sale.

Max Life Insurance Co Ltd. 1st june2011 to till Date.

Key Responsibilities

* Working as a Associate Manager-Sales in Banc assurance posted at Axis Bank Ltd Umerkote Branch.
* Responsible for achieving the Goal (Fee Income) for the branch.
* Providing value added service and excellent relationship building with bank staff and customers.
* Achieved recognition for exemplary performance in sales
* Achieved the foreign tour contest for Thailand and went on 22nd feb 2014 to 26th feb

ACADEMIC & PROFESSIONAL QUALIFICATION:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Course | University/Board | Institution | Period | Percentage |
| MBA (Finance) | Sikkim Manipal | K I T M, Jeypore | 2009-11 | 1st |
| L.L.B | Berhampur | JeyporeLawcollege | 2004-07 | 2nd |
| B.Com | Berhampur | Vikram Dev collage | 1998-2001 | 3rd |
| +2 | Council HigherSecondary Education, Orissa | Vikram Dev collage | 1996-98 | 3rd |
| HSC (10TH) | Board of Secondary Education, Orissa | Govt. High School,  Jeypore | 1996 | 3rd |

COMPUTER PROFICIENCY:

\* Operating System: MS- Dos, Windows 98/2000/XP.

\* MS Office: Ms-Word, Ms-Excel, Ms-PowerPoint. Internet.

\* Tally 7.2 (Accounting Solution)

PERSONAL INFORMATION:

Name: Ponnaganti Rajsekhar

Father’s Name: Ponnaganti Adhinarayana

Date of birth: 8th July 1979

Nationality: INDIAN

Marital status: married

Address (Permanent):Near Kamala Medical Hall

Mill street At/Po Jeypore

Dist Koraput

Pin: 764001

ORISSA

Address (Present): Near Kamala Medical Hall

Mill street At/Po Jeypore

Dist Koraput

Pin: 764001

ORISSA